

SIES SCHOOL OF BUSINESS STUDIES

Frequently Asked Questions (FAQs) for PGDM / PGDM (Pharma and Biotech) Admission

2023-25

1. What is the minimum educational qualification required to get into the PG program?

Ans: Graduation (minimum three-year duration) in any discipline from a recognized university with minimum of 50 per cent marks (45% in case of candidates belonging to reserved category). The students who are appearing for final year examination / awaiting final year results can also apply. However, for Pharma & Biotech program, one needs to be Pharma Graduate or graduate in any science discipline with 50 per cent marks (45% in case of candidates belonging to reserved category).

2. What are the various all India exams considered?

Ans: We consider marks in any of the following all India examinations: CAT/ CMAT/ / MAH -CET 2023/ GMAT/ XAT/ MAT / ATMA

3. If I have not appeared for any of the examinations till date, but planning to appear or my results are awaited, will I be considered for admissions?

Ans: Yes, you can submit the test results by 2nd May 2023

4. What is the minimum cut off scores in each of the tests that are considered?

Ans: There is no prescribed minimum cut off score for any test. All students can appear for the process irrespective of their scores.

5. What scores do I submit if I have given all the exams?

Ans: You can submit all the scores whichever exam you have appeared for

6. Can I update my scores later?

Ans: Yes, till 2nd May 2023

7. What are the selection criteria for PGDM programs?

Ans: SISSBS believes in the overall personality while selecting students. We consider considering the past academic records, work experience, if any, marks obtained in all India qualifying exams and the selection process of the institution. However, due weightage is given to all the given parameters as per the AICTE guidelines.

Sl. No.	Parameters/ Components	Weightage
1	Score in common entrance tests	35-60%
2	Group discussion and Interviews	20-45%
3	Academic performance in X Std., XII Std., Degree/ Post Graduate Degree,	5-25%
4	Sports/ Extra-Curricular activities, Academic diversity and gender diversity	5-20%
5	Work experience	5%

Interviews will be a combination of two: -

- a. **Questions to test your** basic knowledge of the subject that you are graduating and an understanding of the business environment.
- b. **Competency based Interview:** Competency or behavioural interviews assume that past behaviour is the best predictor of future behaviour. The interviewer will want specific examples of when and how you demonstrated behaviour like leadership, teamwork, your extracurricular activities etc

Based on weighted average of the above parameters, the merit listing will be done.

8 Is the Admission Process online or offline?

Ans- Admissions are conducted in offline and online mode

9 Do I have a choice to select if I apply for online or offline

Ans: - If you belong to that particular city where the admission is conducted offline, you will have to be personally present for the process

10 Where would the admission process be conducted?

Ans: -The Admission process is conducted in the following centres OFFLINE

S.No	Centres	Date of process
1.	Mumbai SIES SBS Campus	4 th March 23, onwards
2.	Delhi	1 st and 2 nd April
3	Kolkata	2 nd April

4	Bhopal	8 th and 9 th April
5	Bengaluru	2 nd April
6	Nasik	2 nd April
7	Lucknow	2 nd April
8	Jaipur	7 th April
9	Nagpur	8 th and 9 th April
10	Aurangabad	9 th April
11	Pune	9 th April

11. What if I belong to another city which is not listed here?

Ans:-You can opt for Mumbai Centre or any other location OR you may choose to go online.

12 What accreditation / ranking / positioning does SIES SSBS have on an All India /International basis?

Ans: As a result of the strong intellectual capital, academic ambience and close liaison with the industry, the institute, has always featured amongst the **top business schools** at the national level.

International Accreditation:

We are accredited from **Accreditation Council for Business Schools and Programs (ACBSP), USA**, one of the world’s leading accreditation agencies. This accreditation has been granted for its Post-Graduate Diploma in Management ((PGDM) program, the 2-year full-time autonomous flagship Management Program.

Our National Rankings :

- **Times of India-Best B-School survey (Mar 2022):** SIES Management Institutes ranked 1st among all B-Schools in Mumbai
- **Times of India-Best B-School survey (Mar 2022):** SIES Management Institutes ranked 11th among all Private in India.
- **Times of India-Best B-School survey (Mar 2022):** SIES Management Institutes ranked 21st among all B-Schools in India
- **Business Today-India’s Best B-School Survey (Nov 2022):** 7th among all Management Institutes in Mumbai.
- **Business Today-India’s Best B-School Survey (Oct 2022):** 36th Among all Private B-Schools in West India
- **Open Magazine- Best B-School Survey (Nov 2022):** 6th among all Private Management Institutes in West Zone.

- **Open Magazine- Best B-School Survey (Nov 2022): 4th** among all Private Management Institutes in Maharashtra

Awards:

- SIES Management institutes awarded **“The Education Icon of the Year - Mumbai”** in Dec 2022
- SIESSBS-Ranked among **Top 10 Sales & Marketing institute** in India 2022 Higher Education Review
- SIESCOMS was awarded **Best Management Institute of the year 2021-22- 2nd Runner up** by BMA
- SIESCOMS was awarded **Best Management Institute of the year 2018-19- 1st Runner up** by BMA
- SIESCOMS was awarded with **“Top Management Institute at Times Education Icons 2019”** hosted by Times of India at Regis on 18th Nov 2019
- SIESCOMS was awarded with **“Best Management College of Western and Central India”** at Dialogue India Academia Conclave: 2018 hosted by FMA Digital and ASMA in Pune on June 9, 2018
- **School of Excellence in Education by Mid-day (2017)**, Mar 2017
- **Best B-school in Western Zone from employment perspective by HR Club (2017)**,Jan 2017
- **Best Management Institute of the year 2016-By BMA** April 2016
- **IMC Ramakrishna Bajaj National Quality (IMCRBNQ) Award** under Education Category for the year 2008

13 How is the placement scenario SIESSBS?

Ans: The placement is quite good at SIESSBS. The institute has very good relationship with a large number of corporate from various sectors. The statistical details of the **placement** of the batch 2021-23 are as under:

- **Highest salary:** Rs 23 lacs p.a.
- **Average salary:** Rs 8.70 lacs p.a.
- **No. of companies visited:** 151

The ROI for SIESSBS is quite comparable, if not better, than many of the comparable institutes considering the fees and initial placement salary. For other details including companies recruiting from the campus, please refer to the institution website.

14 What are the different specializations offered by SIESCOMS?

Ans: The institute offers **five** specializations in PGDM program: **Marketing, Finance, HR, Operations and Business Analytics**

Pharma & Biotech have specialization in areas of **Marketing and Operations**.

We would consider Data Science as Major specialization subject to minimum of 10 students.

15 What is the intake of students in different PG programs?

Ans: Post Graduate Diploma in Management (PGDM): **120**
PGDM (Pharmaceutical Management)-: **60**
PGDM (Biotechnology Management)-: **30**

Note: All the above programs are AICTE approved.

16 What are the other Programs offered by the Institute?

Ans: MMS (Masters in Management Studies)-
University of Mumbai affiliated: **180 seats** (plus 1 from J & K)
MCA (Masters in Computer Application)
University of Mumbai affiliated: **60 seats**
PGDM (AIMA)- **60 seats**
PGDM (AIMA) Weekend Program for Working Executives

17 What type of reservations the institute has?

Ans: SIES is a Tamil Linguistic Minority Institute. Hence 51 per cent seats of all programs are reserved for Maharashtra domiciled students with 'Tamil' as the mother tongue.

However, if adequate number of qualified candidates is not available from the above category, such seats are made open to other linguistic minority & general candidates.

Further, all admissions to SIESSBS are based purely on merit. The only exception is children of employees of SIES institutions.

18 What is the application fee for each program?

Ans: a) For our AICTE all PGDM programs), the Application Fee is as follows:

One Program	Rs.2000/-
More than one programs	Rs. 3000/-

Note: PGDM (Pharma and Biotech) would be considered as one program for the purpose of application fee.

19 How is the application fee to be paid?

Ans: The application fees are to be paid online

20 What is the fee structure for various PGDM programs?

Ans: The fee structure for the year 2022-23 is as follows:

PGDM - **Rs 4, 50,000** per year

PGDM (Pharma and Bio tech)- **Rs 3, 50,000** per year

Note: Students who would like to go in for global immersion program have to pay additional sum of Rs 1.50 (approx) lacs to cover the cost of international trip.

Fees are payable Annually.

21 Are there any management seats?

Ans: No, all seats are purely on merit except children of employees of SIES institutions. The institute does not charge any **Capitation Fees**, whatsoever. Further, the institute does **NOT** have any admission agents for the purpose of admission to any of the programs at SIESSBS.

22 Will I get refund of fees if I cancel my admission?

Ans: Yes, as per AICTE rules.

23 Does SIESSBS offer any loans / financial assistance through banks?

Ans: The institute has details of some bank and assistance is provided for getting bank loans. However, usual terms & conditions of the banks would apply.

24 Does SIESSBS provide hostel facility?

Ans: The Institute takes special care to ensure all students are helped to get students' accommodation in proximity. The students who would like to get assistance for getting hostel accommodation are requested to get in touch with the Registrar Mr R Chandrasekhar: rcs18@rediffmail.com (022-61083402/ 022-27708333).

25 Where will I get the SIESSBS application form for PGDM, PGDM (Pharma and Biotech Management) programs?

Ans: Website: **www.siecssbs.edu.in**

26 What is the last date for submission of Application Forms?

Ans: Last date of submission of forms: **4th March 2023**

27 What is the date of declaration of results?

Ans: Within one month from the date of GD/PI process.

28 What is the date of commencement of classes for PGDM programs?

Ans: July-2023

29 Which is the institute number / email id where I can get some admission related information?

Ans: Numbers: 022-61083425: Ms. Bindu Alex and 022- 61083430 and Ms. Rachna Jadhav or Mobile Numbers-9619725619/ 9619726619

Office admission Id: ssbsadmissions@sies.edu.in & admissions.ssbs@gmail.com

30 Any faculty member I can get in touch with for my doubts.

Ans:

Dr. Nitin Vazirani- nitinv@sies.edu.in

Dr Geetanjali Pinto- geetanjali@sies.edu.in

Dr. Chitra R- chitrar@sies.edu.in (with specific reference to Pharma / biotech programs)

Dr. Swati Checker- swatic@sies.edu.in (with specific reference to biotech programs)

Dr. Swati Kulkarni- swatik@sies.edu.in

31 Can I get in touch with any PGDM student

Ans. You can get in touch with any of the Student from the List

SIES SCHOOL OF BUSINESS STUDIES				
Student Details – Admission Committee				
Sr.	Names	Branch	Contact No.	Email Id
1	Abhay Nair	PGDM	9820963025	abhayn.pgdm22@ssbs.sies.edu.in
2	Shubham Bhosle	PGDM	9769653966	shubhamb.pgdm22@ssbs.sies.edu.in
3	Nikhil Savant	PGDM	9869939025	nikhils.pgdm22@ssbs.sies.edu.in
4	Merin Devassy	PGDM	7021917796	merint.pgdm22@ssbs.sies.edu.in
5	Aditi Verma	BIOTECH	9702413075	aditiv.pgdm22@ssbs.sies.edu.in
6	Harshada Bandgar	PHARMA	9702462171	harshadab.pgdm22@ssbs.sies.edu.in

32 Why Study at SIESSBSS?

Ans. SIESSBSS is a Business School with a difference

The institute is committed to offer management education with a focus on critical thinking and analytical bias.

With the support, coaching and personalized attention of all faculty as Mentors, we provideskills that are needed to solve complex business issues in the future world. We strongly believe in the value of quality and creative education for preparing responsible citizens. Our placement record and rankings on diverse platforms as a “Top Business School” establishes our credentials to be reckon with.

34 What are the students-Faculty ratio at the institute?

Ans. SIESSBSS maintains a healthy Faculty-Student ratio of 1:13; the Institute has 54 core faculty members, 33 of them with Ph.Ds. and few at various stages of completing Ph.D. More than half of the faculty have rich industry experience.

35 Is the laptop compulsory and included as a part of the fees?

Ans. Students are recommended to have their own laptop. It is not provided by SIESSBSS.

36 What are infrastructure facilities at the institute?

Ans. SIESSBS boasts of state-of-the-art infrastructure, befitting a **modern B-school** spread over 3 Acres of Land. Following are the highlights of our campus-

- 225-seater auditorium
- 18 spacious Lecture rooms and tutorials rooms with LCD Projector
- 4 large seminar halls primarily dedicated for management development programs
- 400 networked terminals with uninterrupted 1 MB broadband internet facility
- Large student activity centre
- Fully computerized and well-stocked library facility and reading room (with on-line journals)
- 3 Conference Halls
- Research Cell
- Library-Well equipped library with more than 35000 boos (Hard Copies), journals both hardcopies and online),Prowess & EBSCO database
- Career counselling & Placement Cell
- Well-equipped Administrative block and faculty rooms
- Amphitheatre

- Yoga and meditation centre
- Play Grounds
- Well-equipped Gymnasium
- Banking & ATM Facility
- Canteen
- Medical Facility
- Grievance Cell
- Recreation Room
- Boys common room & Girls common room
- Moodle (Modular Object-Oriented Dynamic Learning Environment) : an open source LMS-All courses are hosted on Moodle at the institutes' server

All these facilities are spread out in a large open space in a serene climate in the suburbs of Mumbai, conducive for learning processes.

37 What are the salient features that identify SIESSBS?

Ans.

- The Institute facilitates various sports and socio-cultural events that are planned, organised and executed by the students and provides great learning experience
- The Cultural Committee, Entrepreneurship cell, Sahyog Committee (NGO activity) provide opportunities to develop managerial skills of students. Other than these there are various student driven committees like Placement Committee, Public Relations, Admissions Committee, Alumni Committee, Corporate relations committee & Branding committee etc
- Students are motivated to undertake inter-disciplinary projects and research
- Industry-academia interaction, guest sessions and industrial visits help them get real time information about the corporate world
- Students are encouraged to take part in Experiential Learning Initiatives-SLIP
- Focus on Case Study/Simulation based pedagogy (including Stock Market Simulation)
- Structured “Corporate Interactive Sessions” through experience sharing and grooming sessions by corporate professionals

Q39 Can I print hard copy of the form and send to the college

No, You will have to fill all the details online

Q 40 Can I pay the fee in Instalments

No