



**SIES**

RISE WITH EDUCATION

School of  
Business Studies

11 Months Post Graduate Program in

# LOGISTICS MANAGEMENT

PGPLM





# About SIES SBS

The SIES SBS is part of the Institutes under the 92 year-old SIES Society. The Society is one of the older societies contributing to the cause of education and runs institution from Schools to Post Graduate and PhD. The Society has prominent colleges across Mumbai and Navi Mumbai in Arts, Commerce, Science, Engineering, Pharmacy, Environment, Packaging and Management among others. SIES SBS is a PGDM Institute offering Management programs such as Post Graduate Diploma in Management (PGDM), PGDM (Pharmaceutical Management) and PGDM (Biotechnology). SIES SBS was earlier a part of SIES College of Management Studies SIES-COMS established in 1995, and now functions as a standalone PGDM Institute approved by AICTE since 2020 and continues to be a part of the several Institutes of the SIES Society. We were the first institute in the city of Mumbai/Navi Mumbai to have received an International Accreditation from ACBSP for a period of ten years, one of the leading accreditation bodies based in the USA. The programs offered by the school have produced several industry leaders across sectors.

## National Rankings

- Times of India Best B-School Ranking 2024 – 24th in India
- Times Education Icon Award – 2nd in Mumbai
- BMA Student of the Year Award 2024 – PGDM
- Winner of BMA Accuthon 2024 – Dandekar Trophy





## Growth story of the Logistic industry

India's logistics industry stands at the cusp of transformation—driven by infrastructure upgrades, policy reforms, and rapid digital adoption. With a market value of USD 317 billion in 2024 and projected to grow to USD 484 billion by 2029, the sector is evolving into a key enabler of India's global competitiveness.

Despite this growth, logistics costs remain high at around 14% of GDP, highlighting the urgent need for efficiency, skill development, and innovation. Government initiatives like the National Logistics Policy and PM Gati Shakti are actively addressing these challenges by promoting multimodal integration and tech-driven operations.

LogiTalks 2025 serves as a strategic platform to harness this momentum—bringing together industry leaders, innovators, and academia to shape the future of logistics through technology, talent, and collaboration.





# About the Program

The Post Graduate Program in Logistics Management (PGPLM) at SIES SBS is a distinctive, industry-driven program crafted to prepare future-ready professionals for the dynamic world of logistics management. It's an 11-month programme comprising of 8 months of classroom learning followed by a 3-month industry internship; the program offers a seamless blend of academic rigour and practical exposure through a curriculum designed in collaboration with industry experts.

What sets PGPLM apart is its strong industry immersion. Students engage in live workshops and sessions led by industry leaders, benefit from faculty with rich corporate experience, and gain practical insights through field visits to ports, warehouses, and logistics hubs. The program features an industry-relevant Capstone Project and an intensive three-month internship, providing students with valuable on-the-job learning and exposure to real-world challenges and solutions. Through this hands-on approach, PGPLM equips participants with deep expertise in International Logistics, Customs Management, Warehousing, Transportation, Finance for Logistics, Customer Service, ERP, and Digital Technologies—producing multi-skilled professionals ready to excel in the competitive logistics world.

## Highlights

- Industry-designed curriculum in collaboration with leading logistics professionals
- Comprehensive coverage of logistics operations, compliance, technology, and finance
- Workshops, guest sessions, and masterclasses by senior industry leaders
- Hands-on ERP training with certification from the ERP solution provider
- Capstone Project on real-world logistics challenges with industry partners
- Three-month internship for intensive on-the-job learning
- Field visits to ports, ICDs, warehouses, and logistics hubs
- Industry-experienced faculty delivering practical insights
- Exposure to emerging trends like AI, IoT, Blockchain, and ESG

## Program Outcomes

- PO1 : Apply knowledge of logistics concepts, industry practices, and regulatory frameworks to design and implement effective logistics solutions.
- PO2 : Analyse logistics data and operational challenges to make informed, data-driven decisions using analytical tools, ERP systems, and emerging digital technologies.
- PO3 : Demonstrate professional communication, teamwork, and problem-solving skills to collaborate effectively with diverse stakeholders in the logistics ecosystem.
- PO4: Evaluate and integrate economic, legal, ethical, and sustainability considerations to address contemporary challenges in the logistics industry.







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# How SIES SBS Creates Industry Professionals

## Highlights of the Program

This is a very focused program with 8 months of classroom learning led by industry instructors, extensive hands-on IT training, followed by a 3-month internship and dedicated placement support.

- Corporate Interaction Series
- Industrial Visits to Warehouses, CFS, JNPT, Manufacturing Plants, Rail & Multimodal Hubs, Air Cargo Terminals
- Capstone Project with Industry
- 3-Month Internship
- Hands-on Training on Logistics ERP with global certification
- Training on Data Analytics & Visualization Tools – Excel, Power BI, Tableau
- Digital Literacy – Basics of AI, Blockchain, IoT
- Course Instructors from the Industry





# Outcome – Industry Acceptance

Roles offered to students after completing PGPLM

- Operations Executive
- Warehouse Coordinator
- Transportation Manager
- Supply Chain Executive
- Logistics Coordinator
- Logistics Analyst
- Procurement Executive
- Customer Service Representative
- Fleet Executive
- Logistics Specialist





# Our Alumni

**Prajakta Shinde,**  
Manager at Global Supply Chain, Lupin Ltd.  
.....

**Chirag Gosalia,**  
Category Merchant at Zepto  
.....

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Category Merchant at Zepto  
.....

**Jeetukumar Singh,**  
Supply Chain Planner at Galaxy Surfactants  
.....

**Amey Ramane,**  
Solutions Design at DHL Supply Chain  
.....

**Siddhesh Khanolkar,**  
Management Trainee at DHL Supply Chain  
.....

**Rakshmith Shetty,**  
Supply Planner at Galaxy Surfactants Ltd



Post Graduate Program in Logistics Management Syllabus

Trimester I	
Code	Course
PGL101	International Logistics & Freight Management
PGL102	Customs, Compliance & Trade Documentation
PGL103	Warehousing Management
PGL104	Transportation
PGL105	Managerial Communication
PGL106	Digital Technologies & ERP in Logistics
Trimester II	
Code	Course
PGL201	Procurement, Sourcing and Contracting
PGL202	Inventory Management
PGL203	Quick Commerce & Last-Mile Delivery
PGL204	Logistics Finance, and Cost Management
PGL205	KPI & Performance Measurement in Logistics
PGL206	Customer Service, Sales & Key Account Management
PGL207	Emerging Trends & Innovation in Logistics
PGL208	Field Visits & Industry Workshops
Trimester III	
Code	Course
PGL301	Capstone Project
PGL302	Industry Internship (3 months)





## Eligibility Criteria

Graduation (industry experience will be preferred) in any discipline from a recognised university with a minimum of 50 per cent marks.

## Selection Process

SIES SBS follows a holistic selection process. All candidates who meet the eligibility criteria will be invited for Personal Interview. The final merit list will be prepared based on the overall score of the PI, academics (10th, 12th, graduation), and extracurricular achievements.

Total Fee
<b>₹3,00,000 for 11 months program</b>
Placement Package
<b>₹4,00,000 to ₹6,00,000 per annum</b>

## Life at SIES SBS

PGPLM students experience an immersive campus life with exposure to live projects, industry mentorship, and collaborative learning. Beyond academics, students participate in logistics-focused events, corporate interactions, and workshops, nurturing professional development and building a strong peer network.

## Industry–Academia Council for Logistics Excellence / Placement Partners

Borzo, DHL, Tata Chemicals, Webxpress

## Admission Support

*For any enquiries, please contact:*

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